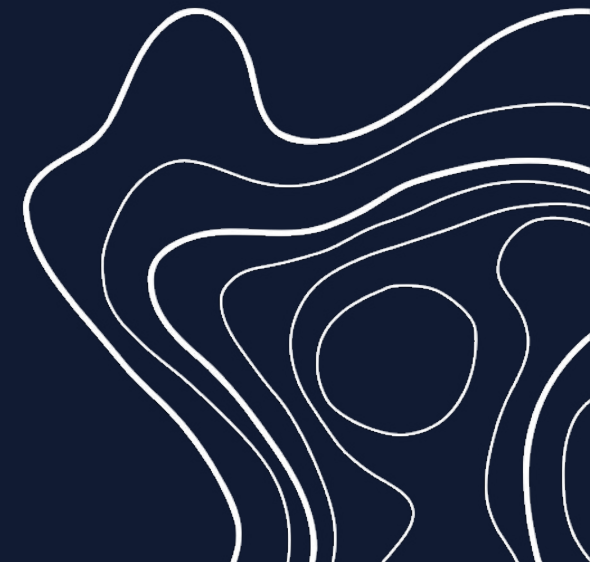




OXFORD

SKI COMPANY

EST. 1998



25 YEARS YOUNG

1998

2006

2008

2021

2023

COMPANY FOUNDED

Operating two
chalets in Crans
Montana,
Switzerland

AGENCY FOCUS

Moved away
from operating
properties and
became an
exclusive luxury
chalet agent

HOTELS ADDED

We introduced
a dedicated
hotel team to
manage an
ever-growing
portfolio

APARTMENTS ADDED

Completing our
offering, we added
apartments and
self-catered
properties to our
portfolio

25 YEARS YOUNG

Celebrating
quarter of a
century leading the
industry

THE WORLD LEADERS IN LUXURY ALPINE ESCAPES SINCE 1998

**OVER 1,100
LUXURY
PROPERTIES**



7
COUNTRIES



61
RESORTS

PROPERTY INSPIRATION



CHALET BACCHUS

COURCHEVEL 1850, FRANCE | SLEEPS 14

PROPERTY INSPIRATION



CHALET LA MAISON

MORZINE, FRANCE | SLEEPS 12

PROPERTY INSPIRATION



CHALET GRACE

ZERMATT, SWITZERLAND | SLEEPS 10 + 2

WHY WORK WITH US



We have been designing and delivering luxury ski holidays for 25 years. Our experience in the industry is unparalleled. You can trust us to create the perfect trip for you and your family.

EXPERIENCE



Our team live and breathe skiing and are passionate about the destinations we sell. We work with only the best chalet and hotel providers. All are regularly inspected to ensure our exacting standards are met.

EXPERTISE



Each Oxford Ski Company booking includes our complimentary pre-arrival concierge service. Your specialist will help arrange the all-important finer details that are part of planning the perfect ski holiday.

SERVICE

PRE-ARRIVAL CONCIERGE

Just because the booking is completed, doesn't mean your clients are left on their own...

Our pre-arrival concierge service ensures that clients needs are met right up to the point of their departure. This concierge element is handled either in-house or by the operator themselves – either way, your clients will have all the assistance they need to refine their perfect escape.

Child Care • Restaurant Recommendations

Ski Lessons • Spa Bookings • Transfers

Equipment Hire • Experience Days ...

AGENT FINANCIALS

We value our partnerships with agents, so we keep our commission structure simple: **WE SPLIT THE COMMISSION WE RECEIVE FROM THE PROPERTY 50/50 WITH YOU.**

Chalet operators typically offer 10-15% commission, and hotels range from 10-20%, with exact rates confirmed at the time of booking.

FOR EXAMPLE, a £55,000 chalet booking with a 13% commission rate would yield a total commission of £7,150, which is evenly split right down the middle = £3,575 for each party.



WORLD CLASS PARTNERS

As part of the exclusive Virtuoso network, we provide insider connections, VIP perks like upgrades and amenities, and personalised service that no online platform can match.

Backed by decades of expertise and a reputation for excellence, our advisors go beyond just booking trips—they craft unforgettable journeys. When you choose a Virtuoso agency, you're choosing luxury, convenience, and peace of mind. We turn travel dreams into reality.



ĀMAN



CLIENT/AGENT TESTIMONIALS



Nikki was fantastic. Her personal knowledge made a really difference.



Very responsive, with helpful ideas. Karen was very proactive and a joy to work with.



Thomas was great from the beginning. Everything was dealt with very smoothly and was a pleasure to deal with.



It is effortless dealing with this company. We use them once before and I've booked the same Chalet again for next year.



We have a group of American adults who like to ski in Europe. It has been a pleasure working with Marcus at Oxford to find a chateau that works for us. Strongly encourage you contacting them for an amazing winter adventure.

THANK YOU

FOR ANY FURTHER INFORMATION,
PLEASE CONTACT THE TEAM AT
SALES@OXFORDSKI.COM
OR CALL/WHATSAPP **+44 1865 817 420**

OXFORD
SKI COMPANY

